



Executive Master of Business in Strategic Procurement (EMBSP)

EMBSP Connect: Part Time Cohort commencing Feb 2013, Brisbane.

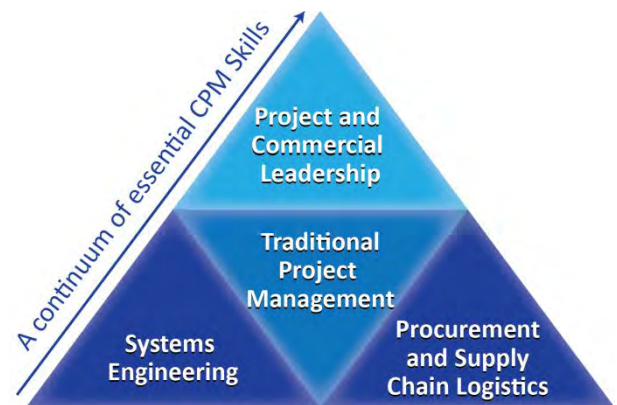
The Executive Master of Business in Strategic Procurement is a specialist coursework masters program designed for experienced commercial and procurement managers. The program is concurrently delivered with the Executive Master of Business in Complex Project Management, allowing strategic procurement and senior project professionals to collaborate and learn together; exploring self, influence and leadership; systems thinking, innovation and multidisciplinary decision making; acquisition/sourcing strategy; business planning and benefit realisation; supplier and contract management and other topics all in the context of large and complex programs.

Complex projects and programs occur across all industries, from aerospace and defence, agriculture and water, energy, environment, financial services, government policy and implementation, health, infrastructure, mining and resources, technology, and urban and regional development. They embody uncertainty, ambiguity, emergence, extended time horizons, dynamic interfaces and significant political or stakeholder influences.

Developing Commercial Leaders

The **EMBSP Connect** is designed to develop strategic leaders who can elevate the contribution of procurement by establishing and managing sound commercial relationships that realise additional value for all stakeholders. Applicants must be sponsored by their employer and be an experienced commercial or procurement professional with an understanding of project based organisations.

The Masters program is accredited by the Chartered Institute of Purchasing and Supply (www.cips.org/en-au/) as meeting the educational requirement for full membership – **MCIPS**.



Systems thinking underpins the entire program, which integrates academic knowledge and industry practice with self awareness and leadership development. Participants are challenged to expand their decision making horizons across disciplines and through the development of attributes such as action orientation, courage and wisdom. The goal is to enrich the workplace behaviour of each participant, particularly with regard to influencing and leading others, thinking innovatively, holistic decision making, strategic planning and supplier management.

EMBSP Connect is flexibly delivered as a workplace blended learning part time program. The award course component comprises 24 units taken over three years of part-time study through a mix of on-line engagement and face-to-face workshops. This blended approach has been designed to maximise learning and development, whilst minimising disruption to work and family life. A one week intensive face-to-face workshop is scheduled each six months, being the culmination of a group of four units and setting the stage for the next group of four units. These intensive collaborative learning and networking workshops complement individual study and facilitated online activities. The final intensive workshop is a compulsory two week international study tour to explore how a range of corporate and government organisations manage large projects in complex environments.

The content of each unit comprises a comprehensive range of learning materials in the form of learning guides, readings, videos and other online resources. All materials are accessible online and participants engage with the content during the unit study periods indicated in the table below. The materials are released sequentially in blocks of two units at a time. Self study is complemented by formal and informal online collaboration with academic staff and other participants.

The **EMBSP Connect** academic program is structured around three contextual domains and units are interlinked so that knowledge is built in a recursive way through each domain and across the whole program.

Domain 1: Managing Yourself and Others focuses on establishing a foundation language to understand complex programs and to learn about oneself and others. It draws on systems thinking, both hard and soft, and an understanding of strategic procurement and the higher order concepts of portfolio and program management.

Domain 2: Performing for Results explores managing within project based organisations and their contexts, exploring business skills to support multidisciplinary synthesis and decision making to exploit opportunities and manage risks.

Domain 3: Leading for Results focuses on action frames to effectively lead in a dynamic and ambiguous environment and to realise the planned benefits of large and complex projects. This domain is the capstone of the program, unifying the academic course with the expanding horizons and personal development components and culminates in an employer relevant workplace project.



EMBSP CONNECT COURSE SUMMARY: 2013 BRISBANE PART TIME ENROLMENT

The next **Brisbane** offering of **EMBSP Connect** (QUT course code GZ52 with Study Area: Strategic Procurement) is scheduled to commence on **18 February 2013**.

Course Structure

EMBSP Connect virtual and intensive face to face workshops are scheduled as shown in the course plan below (subject to any QUT changes in the program format or delivery). Units of study are undertaken two at a time and an intensive face to face workshop is scheduled approximately each six months over the three years of the program. To graduate with the QUT award of Executive Master of Business (Strategic Procurement) participants must successfully complete all 24 units of the EMBSP program, each unit being six credit points for a total of 144 credit points. Participants have the option of exiting the EMBSP after successfully completing eight units with a Graduate Certificate in Business, or after successfully completing sixteen units with a Graduate Diploma in Business (Strategic Procurement).

	Year 1	Year 2	Year 3
February	<p>Workshop 18-23 Feb</p> <p>GSZ 502 GSZ 503</p> <p>GSZ 501 GSZ 526</p> <p>Workshop 27 May – 1 Jun</p>	<p>GSZ 505 GSZ 530</p> <p>GSZ 533 GSZ 512</p> <p>Workshop 26-31 May</p>	<p>GSZ 519 GSZ 520</p> <p>GSZ 521 GSZ 522</p> <p>Workshop 25-30 May</p>
June	Break	Break	Break
August	<p>GSZ 507 GSZ 508</p> <p>GSZ 527 GSZ 510</p> <p>Workshop 2-7 Dec</p>	<p>GSZ 513 GSZ 516</p> <p>GSZ 529 GSZ 515</p> <p>Workshop 24-29 Nov</p>	<p>GSZ 532</p> <p>GSZ 531</p> <p>Study Tour 28 Sep – 9 Oct</p> <p>GSZ 524</p>
December			

Course information, including unit synopses, is available on our website at www.qut.edu.au/study/courses/executive-master-of-business-strategic-procurement

Tuition Fees

Non-refundable program tuition fees are invoiced progressively over the three years of the program, on the dates shown in the table below. Please note the dates are subject to change and the tuition fees shown below in years two and three include the anticipated fee escalation.

Other costs for participation in the **EMBSP Connect** include any travel costs for participation in the intensive face-to-face workshops to be held at the QUT campus in Brisbane plus an estimated AUD\$12,000 for the compulsory international study tour (using economy class travel).

Payments		Due
Payment #1	\$12,500 ex-GST due	1 February 2013
Payment #2	\$12,500 ex-GST due	1 July 2013
Payment #3	\$13,000 due	1 January 2014
Payment #4	\$13,000 due	1 July 2014
Payment #5	\$13,520 due plus an estimated \$12,000 for the international study tour	1 January 2015
Payment #6	\$13,520 due	1 July 2015

Entry Criteria

Candidates seeking entry to the **EMBSP Connect** should be an experienced commercial or procurement professional (minimum of five years relevant experience). The typical profile of an EMBSP participant is a senior commercial manager seeking to enhance his/her leadership, or a younger high potential professional seeking to build their business acumen and accelerate his/her career.

All applicants must have:

- An undergraduate degree; or
- A Graduate Management Admissions Test (GMAT) score of 500 or higher (www.mba.com/mba/TaketheGMAT) or demonstrate comparable capability to the satisfaction of the course coordinator at an interview.

Application Process

Applications for admission into **EMBSP Connect** may be submitted at any time. Applications submitted within four weeks of the program commencement date will be considered on a case by case basis.

Application documentation must be submitted in writing and include:

1. Completed QUT application form
 - Australian citizens and permanent residents, and New Zealand citizens should complete the QUT 'PG' form
 - International participants should complete the QUT 'F' form, and include a copy of your Australian visa.

Access the application forms by clicking 'Apply' at www.qut.edu.au/study/courses/executive-master-of-business-strategic-procurement

2. A copy of the applicant's full CV outlining current role and responsibilities and recent work history.
3. Written confirmation of the employer's sponsorship of the applicant's enrolment. A sponsorship letter should specifically confirm support for:
 - Undertaking the three year part-time **EMBSP Connect** program;
 - Payment of the program tuition fees;
 - Payment for travel costs associated with the two week international study tour; and
 - Provision of Apple iPad and relevant applications. Provision of a laptop computer with wireless capability and Microsoft Office.

Please ensure the employer's letter also includes the following details: company name, Australian Business Number (if relevant) and postal address; plus an administrative and financial contact person, building address, postal address, phone number and email address.

Please mail the completed application form and supporting original documentation to the address below. Applications cannot be submitted electronically and must be received in original. However, to ensure your application is processed as quickly as possible, please **also** email or fax the completed application forms to the Course Administrator (emcpm.embsp@qut.edu.au; fax:+61 7 3138 1299).

Post: Queensland University of Technology
QUT Graduate School of Business
EMBSP Program Administration
Level 4, B Block
Gardens Point Campus
GPO Box 2434
Brisbane Qld 4001
Australia

All applications will be receipted. Successful applications will receive a formal letter of offer from the University, with instructions on how to accept the offer through the University online system QUT-Virtual.

Graduate School of Business Contact Details

Campus Location: QUT Graduate School of Business
Level 4, B Block, Gardens Point Campus
2 George Street, Brisbane QLD 4001
www.qut.edu.au/gsb

Course Administration: Mrs Michelle McGarvey
+61 7 3138 4977
emcpm.embsp@qut.edu.au