

Maximising Your Influence as a Leader

Grow your existing capabilities to unmask your leadership potential and manage with influence.

Effective leaders communicate with influence. As organisations become less hierarchical, flexible, and flatter, leaders increasingly need to influence not just up and down but sideways. This expertly designed course will diagnose and build on your existing capabilities to develop your real leadership potential and managerial influence.

Evolve with QUTeX

QUTeX is revolutionising professional development through leveraging the university's research and expertise to provide professionals with skills today to use tomorrow. With this course, participants will evaluate their current leadership capabilities and learn how to grow these existing skills to develop real leadership and managerial influence. Participants will learn tools and strategies to manage with influence and receive a 12-page *Influencing Capabilities Profile* report to continue broadening their persuasion skills.

Core concepts

By undertaking this workshop, participants will:

- Build the confidence to use a wide array of influencing tools;
- Understand their influencing style, approach, strengths, and opportunities for personal growth; and
- Learn how to apply four influencing strategies at the right time, in the right place, and with the right people to maximize persuasion.

Who should participate?

The one-day workshop is not just for leaders, managers, supervisors, but anybody looking to upskill, broaden, and develop their influencing abilities. No prior experience or training is required to undertake this course.

Your expert facilitator Dr Tim Baker

Dr Tim Baker was recently voted as one of the world's 50 most talented training and development leaders by the World HRD Congress. This year he was nominated for Thinkers50, which identifies the 50 most influential management thinkers in the world. He is an international consultant, published author, executive coach, master trainer, visiting university lecturer and keynote speaker. Tim has conducted major consulting projects in Saudi Arabia, Finland, Canada, Singapore, India, Hong Kong, Taiwan, Indonesia, the Philippines, New Zealand and Australia. His clients include IBM, Unilever, Nokia, Boeing, Singapore Airlines, Warner Brothers, Volvo and SAP.

 Duration: 1 day

 Certificate of Attendance

 Cost: From \$790

Apply Now

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Cost

Early Bird registration	\$790 (inc. GST)
Standard registration	\$880 (inc. GST)
QUT Alumni / Staff registration	\$660 (inc. GST)
Group registration (5 or more)	\$790 per person (inc. GST)

Participants will also receive a 12-page *Influencing Capabilities Profile* that pinpoints strengths and personal opportunities for growth.