



# Enterprise Leadership: Communicating for Results

Excellent communication skills are the cornerstone of successful leaders. Understand how to communicate effectively and grow your leadership capabilities.

What are the hallmarks of effective communicators, and how do influential leaders successfully engage with staff and stakeholders?

The key to successfully negotiating, influencing, and coaching is understanding your communication style.

Learn how to harness your communication skills to direct, inspire, and influence to achieve results.

This module is part of the Enterprise Leadership series. [Learn more](#)



**Enterprise Leadership  
Professional Development  
Module**



**Duration: Two Days**



**Certificate of Attendance**



**Cost: From \$1,950**

## Apply Now

Web: [QUT.edu.au/QUTeX](http://QUT.edu.au/QUTeX)

Phone: 07 3138 7733

Email: [qutex@qut.edu.au](mailto:qutex@qut.edu.au)

Blog: [blogs.qut.edu.au/qutex](http://blogs.qut.edu.au/qutex)

### Evolve with QUTeX

Methods of communication are changing, and for leaders, communication proficiency is increasingly critical. Communicating for Results will prepare you for tomorrow's business world by presenting adaptable, real-world communication strategies, and practices. Be guided by the QUTeX expert facilitator to advance your interpersonal communication skills.

### Who should participate?

Communicating for Results unlocks the communication potential of team-leaders and program managers by addressing interpersonal communication challenges. Participants will unearth their communication skills to negotiate, frame, and persuade in one-on-one and group settings with success.

As part of QUT's Enterprise Leadership series, this course aligns to the [Leadership competencies for Queensland](#). Call our team on 07 3138 6573 to learn more, or [download the competency map](#).

### Core concepts

This interactive course will develop your;

- Knowledge of key communication elements including meaning-making, persuasion, language, framing, listening, feedback and conversation;
- Understanding of your communication strengths and weaknesses;
- Ability to apply communication strategies to workplace issues; and
- Communication capabilities to confidently propose solutions and improvements to complex organisational problems.

### Cost

Professional Development Module - Early Bird (closes 4 weeks before enrolments close)	\$1755.00	(GST exempt)
Professional Development Module (closes 2 weeks before pre-work opens)	\$1,950.00	(GST exempt)
Professional Development Module - Group Registration (4 or more)	\$1755.00	(GST exempt)
Professional Development Module QUT Alumni / Staff registration (25% discount)	\$1462.50	(GST exempt)

### Graduate Certificate in Business (Enterprise Leadership)

**Did you know that you can transform your leadership development into a postgraduate qualification?**

This Enterprise Leadership module can be completed with an additional (optional) Credential unit. This provides you with the accreditation needed to go towards the completion of a Graduate Certificate in Business (Enterprise Leadership), an MBA, or an Executive MBA.

To attain this qualification, you will need to complete two core Enterprise Leadership modules (Leading Self and Others and Actioning Strategic Innovation) plus any two electives from the available Enterprise Leadership modules.

**Get future fit.Fast.**