Understand the basics of contract law and be confident in your handling and making of contracts.

By deciphering complex concepts into manageable terms, this workshop provides non-lawyers with a foundation in contract law. Participants will gain a basic understanding of contract formation, negotiations, potential pitfalls, contract content including exemptions and terms as well as ending contracts and contract terminations and breaches.

Core concepts

Formation of contracts
- Agreement
- Intention
- Consideration

Negotiation of contracts and potential pitfalls
- Pre-contractual statements
- Misrepresentation
- Australian Consumer Law Section 18 - misleading conduct
- Equitable estoppel

Content of contracts
- Promissory terms - conditions, warranties and intermediate terms
- Exemption clauses
- Other terms

Other factors invalidating contracts
- Mistake
- Australian Consumer Law Sections 20, 21, 22 and unconscionable conduct
- Australian Consumer Law Part 2-3 and Unfair Contract Terms

Ending contracts
- Performance
- Agreement
- Frustration
- Termination for breach

Remedies
- Damages
- Specific performance and injunction
- Australian Consumer Law Part 3-2
  - (Div 1) and Consumer Guarantees

Who should participate?
While this course would especially benefit those who come into contact with contracts, it is for anybody wanting to gain a basic understanding of contract law.

Your expert facilitator Dr Bill Dixon
Dr Bill Dixon has taught contract law for over 15 years. Bill completed his doctorate on the topic ‘An Examination of the Common Law Obligation of Good Faith in the Performance and Enforcement of Commercial Contracts in Australia’. He is a co-author of 15 books together with many other publications.

Cost
- Early Bird registration: $1,800 (inc. GST)
- Standard registration: $2,000 (inc. GST)
- QUT Alumni / Staff registration: $1,500 (inc. GST)
- Group registration (4 or more): $1,800 per person (inc. GST)